

Message from Management

I first met Chandra in mid 2014 in Delhi when he had come to take a session on PSDM for Renault-Nissan in Gurgaon. He was looking for a PMP certified professional to help setup Infocareer's footprint in North India and we together never looked back.

Besides starting with PMP courses, we soon got engaged with Quality Council of India (QCI) initiative for their Lean process improvement clusters for Manufacturing SME's. Soon we started bidding for various RFPs to expand Infocareer's presence in North India and landed our first major project from Madhya Pradesh State IT Department where they had targeted to train 3000 professionals from various state government divisions in PMP. Multiple trips to Bhopal by Chandra and us, converting the complete PMP training material to Hindi was a mammoth task and delivering the trainings using a combination of English and Hindi was a major initiative that we successfully implemented. However, the state government initiative fizzled out and they had no participants after a few batches. That was soon followed with us winning a bid for Uttar Pradesh Irrigation Department for their Microsoft Project trainings.

We had our share of ups and downs. We bid for implementing ICLeaF for a couple of conglomerates, for PMP programs in large corporates, for Consulting assignments in some government departments, for CMMi implementation support etc., some of which materialized while others we

lost on pricing. We gave at least a dozen proposals to Nokia and had intensive discussions with their corporate offices in Portugal which still continue as we wait to see the light of the day for this engagement. We delivered trainings and consulting assignments in various skills in Pant Nagar in Uttarakhand, Noida, Gurugram, Lucknow, Bhopal, Pune, Vadodara, Lonavala. We implemented the Albasim Project lifecycle simulation tool in partnership with University of HEIG-VD, Switzerland for large corporates in India.



Yogen Chawla

Regional Director North



The NASSIT Sierra Leone bid came our way in end 2019 and we started our RFP response with low enthusiasm of winning and delivering a project for a West African nation for which we had no knowledge about the market conditions. However, as we delved more into the RFP we soon felt that we were the right organization for their requirements and lo and behold we were there in the blink of an eye. A long 6 months wait followed our submission and having written off our efforts in the meantime, we were surprised when the client came back to us asking to initiate a discussion on the delivery model. Going back and forth over video calls in the midst of the pandemic and finalizing the technical and legal requirements for the contract took

another 6 months before we eventually signed the contract in early 2021.

It's still a long way to go, though the past 8 years seem like just yesterday. The NASSIT engagement is keeping us over-occupied and will continue for at least another 18 months going forward. But there are more NASSSIT's to come. It is an exciting time to be in Infocareer now as we move from a single location to a multi-location and multi-national organization and join hands together in our growth story.





A Partnership to Celebrate

The day was set for the bells to ring, it was 13th May, Friday, 2022, when both organizations from the giant continents of Africa and Asia, signed a Memorandum of Understanding to extend the products and services of New Waves Ecosystem Limited, Lagos, Nigeria, and Infocareer Private Limited, Chennai, India, to expand the business in both continents. It was 9am Nigerian time (1:30 pm in Chennai, India) when the LIVE signing ceremony beamed on **konn3ct**.

Both organizations introduced themselves to all participants connected through web-conferencing solution, konn3ct. It was an awesome seamless experience, as hardly anyone had any issues to experience the event. Chandrasekaran MD & CEO of Infocareer offered his welcome addresse and impressed the audience on the marriage of both companies, as one that will open opportunities for ICleaF, konn3ct and Mentoring services, offering our project management training programs to customers in Nigeria, and the introduction of konn3ct to the Indian population. Femi Williams, MD and Chief Enabling Officer of New Waves Ecosystem expressed his thoughts on how this partnership will provide opportunities to innovate at both ends, besides generating the much-needed foreign exchange, and more employment in Nigeria by increasing the number of their employee's tenfold within the next year. He specifically mentioned the weeks of effort on how both teams worked meticulously prior to this signing, to ensure that integration of ICLeaF with konn3ct was perfect and successful.

We had the pleasure of having the President of the Computer Society of Nigeria Professor Simon Adesina Sodiya along with Past Chairperson of Computer Society of India, Chennai Chapter, Mr. H R Mohan as the guests of honour, presiding over this ceremony.

The press release provided by our partner New Waves Ecosystem is enclosed herewith:

PRESS RELEASE PARTNERSHIP AGREEMENT SIGNING CEREMONY BETWEEN NEWWAVES ECOSYSTEM LTD AND INFOCAREER PVT LTD

ON 12TH OF MAY, 2020

AT https://KONN3CT.COM/JOIN/konn3ctic-leaf

Greetings.

Just like yesterday, we remembered how Konn3ct started less than 2 years ago and now, we are expanding to India through partnership with Infocareer Pvt Ltd.

In case you don't know, Konn3ct started in 2020 as an internal work tool for the Company employees which was later repackaged as the pioneer platform from Africa for the Worldwide market. Since founding Konn3ct in 2020, the platform now connects thousands of people in Nigeria and diaspora for virtual personal and business meetings daily.



Konn3ct is an encompassing virtual meeting platform that allows you to meet and collaborate with your team members anywhere in the world. One of our visions is to see this Nigerian-made solution used all over the world and India is a strategic country to achieve the above: India is one of the fastest growing economies in the world.

Consequently, we found a worthy partnership with InfoCareer, an Indian- based provider of learning and assessment platform/framework named ICLeaF TM.

Infocareer will bring her years of global experience and stamina to guide clients through new and often disruptive realities.

With this partnership, we hope to bring about a better relationship between Nigeria and India in providing solutions and employment opportunities to both countries.

Over the last few months, we have integrated our robust konn3ct platform with ICLeaF [™] and the essence of this partnership is for both Companies to deliver each other products as standalone and as integrated platforms exclusively in each other territories.

Together with our partner, we will continue to deliver an amazing virtual experience in Nigeria, India and the world at large. For Newwaves, this partnership will increase our Worldwide market share and generate the much needed foreign exchange for both Companies.

The Chief Enabling Officer of Newwaves said this partnership apart from generating the much needed foreign exchange, we shall generate more employment in Nigeria by increasing the number of our employees ten folds within the next one year. We are looking forward to a significant international market share and presence with this partnership.

Femi Williams said "As the International market requires continuous innovation, we are going to launch version 3.0 soon. This includes Konn3ct Mobile APP and Konn3ct Chat which will redefine our platform as Extended Collaboration Tool for the delight of our Clients".

Mr. A Chandrasekaran the CEO and Founder of Infocareer said "We believe in the Nigerian market and the capacity of Newwaves to increase our market share and support our platform in Nigeria. We are ready to work together and support each other as partners to make both our platforms better for the benefits of our markets.

ABOUT NEWWAVES ECOSYSTEM LTD

NewWaves Ecosystem is an emerging powerhouse in Information Technology solution provision whose solutions are robust, future-proof and easy-to-use with world-class business continuity and cutting-edge technologies. NewWaves has developed Konn3ct, an online meeting and a web-conferencing solution, this first of such platform in Africa. The platform is currently being used by Nigerian and Nigerians in Diaspora.



ABOUT INFOCAREER PVT LTD

Infocareer Pvt Ltd is in the business of providing mentoring, consulting services, IT product development and IT solutions on multiple platforms to its clients/customers. Infocareer has developed a learning and assessment platform/framework named ICLeaF™, and mentoring/training services with e-learning content in Project Management, Agile, Risk Management, Business Requirements and more.











A Webinar on innovation in EDTech



A webinar was put together by ICLeaF powered with konn3ct for audience on the social media. Chandra, CEO and Founder of Infocareer, always passionate about delivering innovations in the EdTech sector came forward to present his personal opinion on the same. He started off by talking about the charm of Gurukulam and what it was trying to achieve -holistic learning that focused on professional, social, religious and spiritual education. It insisted on all-round development of an individual, which is what we are seeing, being practiced in universities today. Being practical is a part of Gurukulam. A good example to site is how Arjuna was trained in the art of archery while schooling in Gurukulam. It was not just theory, but a lot of practical lessons that were part of the learning process, that are not in voque today.

Chandra engaged the audience by throwing a question at the participants to make the session participative and lively.

The presenter lead the audience to look at the different attributes and characteristics of Gen X/Millennials, Gen Y / Gen Z. He mentioned that the former are ethical, tech savvy and entrepreneurial compared to the latter who are also tech savvy, spending more time on social media, multi taskers, less focused but have a social philanthropist thought process. Having discussed on the various patterns of learning engagement by the different generations where face-to-face teaching has transformed towards virtual education using gadgets, the presenter puts forth the next question to ponder upon.

Do these gadgets/innovations resolve the fundamental problem of the educational system? Chandra highlights on the 'fundamental problems' to ensure that the audience have clarity on challenges such as:

Is the educational system catering to the needs of the heterogeneous student community?

Can the teacher look at the capacity, absorption power, mindset of the students while teaching?

Is it possible to have an ideal classroom wherein the above are feasible?



lenge we have to look into, to bridge.

We have teachers from Gen X and before, who wish to have Face-To-Face interaction and we have students in Gen Y/GenZ who are happy learning virtually using gadgets, at their own sweet time.

The route to resolve this issue is to go HYBRID, where both parties are partially satisfied, until such time the entire teaching population become Gen Y / Gen Z.

That leads one to question themselves on Infocareer after years of experience and learning whether Gurukulam had solutions to resolve the through its trainings and customer requireabove fundamental problems. YES, it sure did ments, have come up with a Learning and but how do we engage Gen Y / Gen Z is a chal- Assessment Framework, ICLeaF, where content and assessments can be offered to the current student population with LIVE integration of lectures, with a partner solution konn3ct, to meet the immediate needs of the students.

> Friends, to have the LIVE experience of this webinar, click on the link provided and enjoy the **GADGET EXPERIENCE!**

https://meet3.konn3ct.com/playback/presentation/2.3/1895888400045b85141263b96f635b61d2435d82-1653104671696

Salesforce is a cloud-based software company which offers CRM (Customer Relationship Manservices through SaaS (Softagement) model ware-as-a-Service) and also has force.com/Lightning Platform as a Service (P-a-a-S) for providing customization features of the purchased SaaS Model. As a widely used CRM tool, it is based on a multi-tenant architecture by which once purchased **SFDC** (Sales-Force-Dot-Com) CRM License, **SFDC** org/instance is provided with unique org-id. Its services allow businesses to better connect with partners, customers, and potential customers. Using the Salesforce CRM, companies can track customer activity, market to customers, and many more services. It provides applications focused on sales, customer service, marketing automation, analytics, and application development. All these, allow a business to use the latest technologies, find potential customers, and provide a better experience.



In our organization, a group of 7 InfoCarers from Software Development Team is attending a two hours Salesforce training session every weekday, hosted by our SF trainer Mr. Vijay Nalam. In which, we have practised as an exercise some real time examples on completion of each module. So far, for the past two months, we have learnt SF-Admin mode and SF-Developer mode. In the upcoming classes, we have planned to learn API Integration and Lightning Web Components (LWC). Mock interviews are also part of our training session which helps us to develop strategies before client interviews.



At RI Dist. 3232 Training Assembly

29th May 2022, Sunday.

Bright and early, at 7:30 am, our Product Sales Sir Manager Raja was waiting at Sri Ramachandra Medical Research Institute, Porur, Chennai, to get set for a branding exercise for the first time after Infocareer signing an MoU with New Waves Ecosystem. Our team assisted in setting up the booth at short notice. Our thanks to Infocarers who helped in achieving this task.

Our CEO Chandra, instantaneously decided to support an NGO, BumbleB Trust, who through through their Free App Kalvi40, has been helping children in Tamil Nadu, especially the ones in districts and villages. Kalvi40 has content covering 3rd to 8th Standards, with all the lessons from their curriculum in Tamil, besides other content for self-development, some of which are available in English.

The 1000+ Rotarians who attended the assembly, had a fleeting glance at least, as our booth was place adjacent to the registration counters. Chandra had disseminated information in the Rotary Literacy breakout session, on how Kalvi40, ICLeaF and konn3ct, can play a viral role in improving knowledge skills amongst needy children. The gallery was packed with audience in a classroom that fits about 80 students.

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We passed the information that we will subsidize our products at zero cost to needy schools sponsored by Rotary clubs. This will certainly gain the attention of public at large, recognizing our brands, that are fairly new in the market. The incoming Rotary District Governor, who is a member of Rotary Club of Madras Vadapalani, where Chandra is also a member, has ensured us that our web-conferencing and assessment products will be used at all Rotary sessions.

Thanks to Muthamizh from Kalvi40 for spending the entire day at the booth, providing information on their App and chrome casting efforts in rural schools, where children and parents possessing a mobile phone, is a luxury.





to Our New Infocarers



Sangeetha T.

A.B.Tech. IT Graduate with 1 year experience in Indesign pagenator. Presently working as an executive e-publishing.

Aravindhan K.

A B.Tech. Civil Engineering graduate, working as a Salesforce developer.





Ishak S.

A B.Com (CA) Graduate, pursuing his MBA (HRM). He has 1+ years experience in recruiting Currently working in our company as an HR recruiter.

Praveen Kumar K.

An MBA graduate with 3+ years of experience. Currently working as a Mulesoft developer







Priscilla

A Post graduate of MSW (HR), with 2+ years experience in Human Resources Management. Presently, she is working as an HR executive in our company.

Santhosh K.

A-BCA graduate, who has completed a course in Graphics Design. He is currently working as a Graphics Designer in our company.





Mentoring Training Calendar June 2022

PMP Training

Online

WeekEnd Evening (Sat & Sun)



04.30 PM - 08.30 PM IST 04th June'22 - 03rd July'22

Online

WeekDay Morning (Mon - Fri)

©

06.30 AM - 09.00 AM IST 6th June'22 - 29th June'22

Online

WeekEnd Evening (Sat & Sun)



08.30 AM - 12.30 PM IST 11th June'22-10th July'22

Online

WeekDay Evening (Mon - Fri)



07.00 PM - 09.30 PM IST 13th June'22 - 06th July'22

Online

WeekEnd Morning (Sat - Sun)

©

08.30 AM - 12.30 PM IST 18th June'22 - 17th July'22

Online

WeekEnd Evening (Sat & Sun)



04.30 PM - 08.30 PM IST 25st June'22 - 24th July'22

In-Person Session

WeekEnd Morning (Sat)



08.30 AM - 06.30 PM IST 25th June'22 - 23th July'22

ACP Training

SELF - PACED Training

MSP Training

WeekEnd Evening
(Sat & Sun)

04.30 PM - 08.30 PM IST
25th June 22 - 26th June 22

PMI - RMP Training

Online
WeekEnd Evening
(Sat & Sun)

PgMP Training

Online

WeekEnd Evening
(Sat & Sun)

O4.30 PM - 08.30 PM IST
18th June'22 - 10th July'22

DASM/DASSM

Online

WeekEnd Morning
(Sat & Sun)
(Sat &

PMI-PBA Training

Online

WeekEnd Evening
(Sat & Sun)

04.30 PM - 08.30 PM IST
25th June 22 - 17th July 22

PMI-SP Training

Online

WeekDay Evening
(Tue,Wed,Thr)

03.00 PM - 05.00 PM IST
20th April'22 - 22nd May'22

PMI-PfMP Training

Online

WeekEnd Morning
(Sat & Sun)

09.30 PM - 06.00 PM IST
11th.12th &19th May 22







SPL Sri Ram NIVAS, 3rd Floor, No.38, Venkata Krishna Road, Mandaveli, Chennai, India – 600028.